

## DANIEL MONTE

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RTDb, University of Torino, Nov 2022

Abilitazione Scientifica Nazionale - Settori: 13/A1 Fascia 1 e 2 e 13/A2 Fascia 1 e 2.

Associate Professor (tenured), FGV- Sao Paulo School of Economics, Mar 2014

Assistant Professor, FGV - Sao Paulo School of Economics, Jan 2012

Assistant Professor, Simon Fraser University, Sept 2007

### VISITING POSITIONS

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European University Institute (EUI), Fernand Braudel Senior Fellowship, Sept 2021-June 2022

Collegio Carlo Alberto, Visiting Scholar, Jan- Feb 2020

Einaudi Institute of Economics and Finance, EIEF, Visiting Scholar, Jan- Feb 2017

CFEM, Center for Research in the Foundations of Electronic Market, Research Partner, 2011-2016

Aarhus University, Visiting Fellow and Post-Doctoral, Aug 2010- Dec 2011

### EDUCATION

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Yale University, Ph.D. in Economics 2007

University of Sao Paulo, B.A., Economics, 2000

### FIELDS OF CONCENTRATION

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Microeconomics, Game Theory, and Market Design

### PUBLICATIONS

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“Daycare Choice and Ethnic Diversity: Evidence from a Randomized Survey,” (with M. Batsaikhan, M. Gørtz, J. Kennes, R. S. Lyng and N. Tumennasan), *Journal of Human Resources*, accepted.

“Bad Reputation with Simple Rating Systems,” (with C. Lorecchio) *Games and Economic Behavior* Volume 142, November 2023, Pages 150-178.

“Dynamic Information Design under Constrained Communication Rules,” (with C. Lorecchio), *American Economic Journal: Microeconomics*, Volume 15, no. 1, Pages 359-398, February 2023.

“Prosumers with Batteries,” (with R. Moita), *Energy Economics*, Volume 107, March 2022.

“Labor Market Competition over the Business Cycles,” (with R. Pinheiro), *Economic Inquiry*, Volume 59, Issue 4, pp 1593-1615, October 2021.

“Hydroelectric Generators Competing in Cascades,” (with R. Moita), *Revista Brasileira de Economia*, Volume 74, n. 1, pp. 49-63, March 2020.

“Strategic Performance of Deferred Acceptance in Dynamic Matching Problems,” (with J. Kennes and N. Tumennasan), *American Economic Journal: Microeconomics*, vol. 11, no. 2, May 2019.

“Collusion and Turnover in Experience Goods Markets,” (with I. Riahi and N. Robalino), *Review of Economic Design*, Volume 23, Issue 3–4, pp 91–111, December 2019.

“Reputation with One-Sided Monitoring: Ignorance as a Commitment Device,” *Economics Letters*, Volume 144, pp. 18–21, July 2016.

“Centralized Allocation in Multiple Markets,” (with N. Tumennasan), *Journal of Mathematical Economics*, Volume 61, pp. 74–85, December 2015.

“The Daycare Assignment: A Dynamic Matching Problem,” (with J. Kennes and N. Tumennasan), *American Economic Journal: Microeconomics*, Volume 6 (4), pp. 362-406, November 2014.

“Learning with Bounded Memory in Games,” *Games and Economic Behavior*, Volume 87, pp 204–223, September 2014.

“The Value of (Bounded) Memory in a Changing World,” (with M. Said), *Economic Theory*, Volume 56, Issue 1, pp 59-82, May 2014.

“Incentive Constraints in Games with Bounded Memory,” *International Journal of Game Theory*, Volume 43, Issue 1, pp 137-143, February 2014.

“Bounded Memory and Permanent Reputations,” *Journal of Mathematical Economics*, Volume 49, pp 345-354, 2013.

“Matching with Quorums,” (with N. Tumennasan), *Economics Letters*, Volume 120, Issue 1, Pages 14-17, July 2013.

“A Theory of Credibility under Commitment,” *The B.E. Journal of Theoretical Economics*, Volume 10, Issue 1 (Topics), Article 33, 2010.

## WORKING PAPERS

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“Costly Information Intermediation: Quality vs. Spillovers,” (with R. Pinheiro), 2022.

“Water, Wind, and Fire: the Cost of Energy Transition,” (with R. Moita and V. Orestes), 2022.

“Post-Conflict History Writing,” (with G. Toledo), 2022.

“Equilibrium Trade Regimes: Power- vs. Rule-Based” (with C. Carvalho and E. Ornelas), 2023.

“Maldistricting with Political Fragmentation,” (with F. Lopes), 2021.

“A Model for Strategic Obfuscation: Stealth Startups, Clauses, and Add-ons,” (with L. Linhares), 2022.

“Dynamic Pricing in International Trade,” (with C. Campos), 2020.

## BOOKS

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“Reflexões sobre uma Arquitetura de Mercado para o Setor Elétrico Brasileiro.” (with Hochstetler, R. L.; Ramos, D.; Müller-Monteiro, E. M.; Cho, J. D.; Marangon Lima, J.; Guardabassi, P.; Born, P.; Moita, R.; and Soares S). 1ª ed. Rio de Janeiro: Synergia Editora, 2019. v. 1. 372p.

“Setor elétrico brasileiro: análise microeconômica e desenho de mercado,” (with R. Hochstetler and R. Moita), In: Yoshiaki Nakano. (Org.). *O Brasil sob Reforma*. 1ed.: FGV, 2020.

## FELLOWSHIPS, HONORS AND AWARDS

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Inter-American Development Bank (IADB) project "The Regulation of Public Utilities of the Future in Latin America and the Caribbean," 2018-2019.

FAPESP – BPE (Bolsa de Pesquisa no Exterior), 2022.

FAPESP – Travel Grant, 2017

The Danish Social Sciences Research Council (FSE) Grant: “Parental Preferences and Daycare Assignment” (DKK 3.882.617,00 -- approx. US\$ 680,000.00) (PI: John Kennes).

National Council for Scientific and Technological Development (CNPq Brazil), 2014-2016, 2017-2019 and 2020-2022. (“*Produtividade em Pesquisa – Nível 2*”)

1st place, Best theory paper award in the Brazilian Econometric Society – 2019

2<sup>nd</sup> place, Best theory paper award in the Brazilian Econometric Society – 2018

2<sup>nd</sup> place, Best theory paper award in the Brazilian Econometric Society – 2013

Simon Fraser University President Grant: 2007-2010. (US\$ 20,000.00)

Yale University Dissertation Fellowship, Fall 2006.

Yale University Summer Fellowship, 2002, 2003, and 2006.

Yale University Fellowship, 2002-2007

National Council for Scientific and Technological Development (CNPq Brazil), Summer Course IMPA, 2000.

## INVITED SEMINARS

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University of Barcelona, Spain, April 2022  
Università di Milano-Bicocca, Italy, April 2022  
European University Institute, Italy, March 2022  
Collegio Carlo Alberto, Italy, Jan 2020  
Universidad de la Republica (UdelaR), Uruguay, Oct 2019  
University of Sao Paulo, Brazil, Aug 2019  
Inter-American Development Bank, Washington DC, Jan 2019  
University of Edinburgh, Scotland, Nov 2018  
Universidade Estadual de Ponta Grossa, Brazil, Oct 2018  
PUC – Rio de Janeiro, Brazil, Sept 2018  
Inter-American Development Bank, Washington DC, Sept 2018  
Universidade Federal de Pernambuco, Brazil, Dec 2017  
University of Sao Paulo, Ribeirao Preto, Brazil, Apr 2017  
Aarhus University, Denmark, Feb 2017  
EPGE-FGV, Rio de Janeiro, Oct 2016  
Universidade Federal de Ouro Preto, Brazil, May 2016  
Department of Industrial Engineering, University of Chile, Apr 2016  
Insper Institute of Education and Research, Aug 2015  
Universidade Federal de Juiz de Fora, Brazil, Oct 2013  
University of Sao Paulo, Brazil, Oct 2013  
PUC – Rio de Janeiro, Brazil, Apr 2012  
University of East Anglia, UK, Nov 2011  
Copenhagen Business School, Denmark, Apr 2011  
University of Copenhagen, Denmark, Apr 2011  
Fucape Business School, Brazil, Feb 2011  
Aarhus University, Denmark, Sep 2010  
Fundacao Getulio Vargas, Brazil, Apr 2010  
University of Sao Paulo, Brazil, Apr 2010  
University of Montreal, Canada, Sep 2008  
Bocconi University, Italy, Feb 2007  
University of Iowa, USA, Feb 2007  
University of Western Ontario, Canada, Feb 2007  
Penn State University, USA, Jan 2007  
Carnegie Mellon University, USA, Jan 2007  
Simon Fraser University, Canada, Jan 2007  
University of British Columbia, Canada, Jan 2007  
University of Alicante, Spain, Jan 2007  
University of Essex, UK, Jan 2007  
Queen Mary, University of London, UK, Jan 2007  
Yale Theory Lunch, USA, Fall and Spring 2004, 2005, 2006  
Yale Prospectus Applied Workshop, USA, Fall 2003

## CONFERENCE PRESENTATIONS AND WORKSHOPS:

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International Conference on Game Theory, Stony Brook, July 2023  
41st Meeting of the Brazilian Econometric Society - SBE, Sao Paulo, Dec 2019  
International Conference on Game Theory, Stony Brook, July 2019  
European Meeting of the Econometric Society, Cologne, Germany, Aug 2018  
North American Summer Meeting of the Econometric Society, UC Davis, June 2018  
Midwest Economic Theory Conference, Drexel University, Philadelphia, May 2018  
16th annual International Industrial Organization Conferences (IIOC), Indianapolis, Apr 2018  
XXIV Seminário Nacional de Produção e Transmissão de Energia Elétrica, Oct 2017.  
6th ELAEE Latin American Energy Economics Meeting, Rio de Janeiro, Apr 2017  
Workshop on Matching and Market Design, MIPP, University of Chile, Dec 2016  
16th Annual SAET Conference, IMPA, Rio de Janeiro, July 2016  
11th World Congress of the Econometric Society, Montreal, Aug 2015  
Latin American Meetings of the Econometric Society, Sao Paulo, Nov 2014  
International Workshop on Game Theory, Game Theory Society, Sao Paulo, Aug 2014  
Sixth Workshop on Matching in Practice, Paris, Dec 2013  
35o Meeting of the Brazilian Econometric Society - SBE, Foz do Iguacu, Dec 2013  
34o Meeting of the Brazilian Econometric Society - SBE, Porto de Galinhas, Dec 2012  
Third Workshop on Matching in Practice, Budapest, Nov 2011  
CFEM Workshop on New Trends in Mechanism Design, Copenhagen, Sept 2011  
International Conference on Game Theory, Stony Brook, July 2011  
UECE Lisbon Meetings: Game Theory and Applications, Nov 2010  
Brazilian Workshop of the Game Theory Society, July 2010  
UECE Lisbon Meetings: Game Theory and Applications, Nov 2009  
European Meetings of the Econometric Society, Barcelona, Aug 2009  
Canadian Economic Theory Conference, Toronto, May 2009  
European Meetings of the Econometric Society, Vienna, August 2006  
International Conference on Game Theory, Stony Brook, July 2006  
North American Meetings of the Econometric Society, U. of Minnesota, June 2006  
Canadian Economic Theory Conference, University of Toronto, May 2006  
Midwest Economic Theory, Michigan State University, April 2006  
Zeuthen Workshop on Behavioral Economics, University of Copenhagen, May 2005

## PROFESSIONAL EXPERIENCE

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Referee for *American Economic Review*, *AEJ:Micro*, *The B.E. Journal of Economic Analysis and Policy*, *Canadian Journal of Economics*, *Economia (Brasilia)*, *Econometrica*, *The Economic Journal*, *Economics Letters*, *Energy Journal*, *Estudos Economicos*, *Games and Economic Behavior*, *Journal of Economic Behavior & Organization*, *Journal of Economic Theory*, *Journal of Institutional and Theoretical Economics*, *Kyklos*, *Labour Economics*, *Operations Research Letters*, *Revista de Economia Política* and *Review of Economic Studies*.

Grant Referee for *National Science Foundation*, *Danish Council for Independent Research*, *CAPES* and *FAPESP*.

Organizing Committee for the Workshop on Contracts, Incentives and Information (Third Edition) joint with the Centre for Economic Policy Research (CEPR), Collegio Carlo Alberto, Turin, 2023.

Scientific Committee for the *Latin American Meeting of the Econometric Society* (LAMES), 2014.

Scientific Committee for the *32<sup>o</sup> Meeting of the Brazilian Econometric Society* (SBE), 2010.

External Member of hiring committee –UFJF, Federal University at Juiz de Fora, Feb 2019.

External Member of hiring committee –UFABC, Federal University at Sao Bernardo, Aug 2016.

External Member of hiring committee –University of São Paulo, Department of Economics, June 2014.

Co-organized the Canadian Economic Theory Conference at SFU, May 2008.

Editor, *Brazilian Review of Econometrics*, January 2015 –.  
(The *Brazilian Review of Econometrics* (BRE) is the journal of the Brazilian Econometric Society).

Co-editor, *Estudos Economicos*, Feb 2011-2012.

Placement Director (MA and PhD) FGV 2019 –.

## STUDENT SUPERVISION

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### **Doctorate Thesis:**

Caio Paes Leme Lorecchio. “Essays in Information Design,” 2021.

Murillo Kay Bark Toda. “Information and Reputation in Games with Limited Memory,” 2021.

Douglas Bokliang Ang Cunha. “Social Learning, Diversity and Polarization,” 2020.  
*Winner of the Best PhD Thesis Award – Premio Capes de Tese Ed. 2021.*

Raone Botteon Costa. “Essays in Economic Theory: Pricing and Information Design,” 2020.

Lorena Hakak Marçal. “Essays on Economics of Marriage,” 2016.

### **Master Thesis:**

Tiago Botelho. “Candle Auctions: Auctions with random termination,” (in progress).

Giovanni de Paola. “Small or Large Audiences? A persuasion quantity-quality trade-off,” 2022. (PhD Rochester)

Andre Fogagnoli, “Bayesian Polarization,” 2022. (SulAmérica Investimentos)

Lucas Barros. “Information Acquisition Design,” 2021. (PhD MIT)

Luis Gomes. (co-advisor) “Conflict via Arbitration,” 2021. (PhD Kellogg)

Luis Linhares. “Persuasion by Strategic Obfuscation,” 2021. (PhD Boston University)

Gabriel Single Toledo. “The Role of Information in Conflicts,” 2019. (PhD NYU)

Caio Paes Leme Lorecchio. “Bad Reputation with Rating Systems,” 2017. (PhD FGV)

Alexandre Marcos Mendes Rabelo. (co-advisor) “Acesso ao Ensino Técnico Profissionalizante e seus retornos salariais no Brasil.” 2016. (PhD FGV)

### **Professional Master:**

Matheus Henrique Recidivi e Silva (in progress).

Diego Piotto. “Estudo de Poder de Mercado em Sistemas de Geração de Energia Elétrica,” 2017.

Marcos Vinicius Alvarenga Ramos da Silva. “Exploração de Metodologias para Classificação de Risco,” 2015.

Rúbia Baptista D’Oliveira. “Quais são os determinantes do preço de revenda do combustível gasolina no mercado brasileiro?,” 2018.